

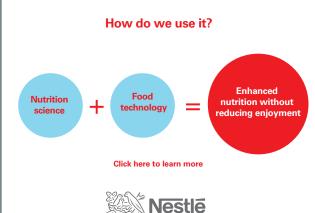
Nestlé Nutritional Profiling System

The way Nestlé makes its products more nutritious



What is it? A practical science-driven way to turn dietary guidelines and nutrient recommendations into more nutritious foods.

Why does Nestlé have it? To ensure that our product innovation and reformulation efforts are aligned with our Nutrition, Health and Wellness commitments and based on scientific evidence and public health recommendations.



Good Food, Good Life

Product category and its role in the diet

First, we define the product's role in the diet. E.g: On our tray below, Grilled Chicken breast with steamed rice is the main dish, soup the starter, fruit parfait the dessert and water the drink.

Next, we determine the product's main ingredient. E.g: Oat soup, oat is the main ingredient..

Last, we look at how the product is made. E.g: Oat soup undergoes a drying process; which is where fat is important to preserve the overall texture of all soup ingredients.

Using this decision tree, products are classified in one of 32 product categories developed for the Nestlé Nutritional Profiling System (NNPS).



Which nutrients to limit or encourage

We use international and national dietary guidelines and nutrient consumption recommendations (e.g. from WHO, Codex, IOM) to determine which nutrients to encourage and which to limit. Nutrients to encourage are food category specific (e.g. fiber in oat rich soup, whole-grains in cereal-based products) and nutrients to limit are set for all categories.



How much is a serving?

In Nestlé we believe that each product can be part of a balanced diet, so we ask ourselves how much people eat of each product (what is the average portion) and we reformulate our products based on the reconstituted serving consumed. The portion or serving sizes are based on local consumption data.

Assess the product

The first 4 steps allow us to set specific nutrient targets for each category and by age group. Nutritionists adjust these targets according to their local market data after identifying the serving size.

Products that do not meet targets are reformulated to improve the nutritional value.

Products that achieve the targets are said to achieve the Nestlé Nutritional Foundation status ('NF status').



Who is the product for?

We identify the most likely consumers of the product (also called the 'target' consumer), since nutrient needs differ between children, adolescents and adults.



How we're doing

NNPS reformulation efforts led to decreases in:

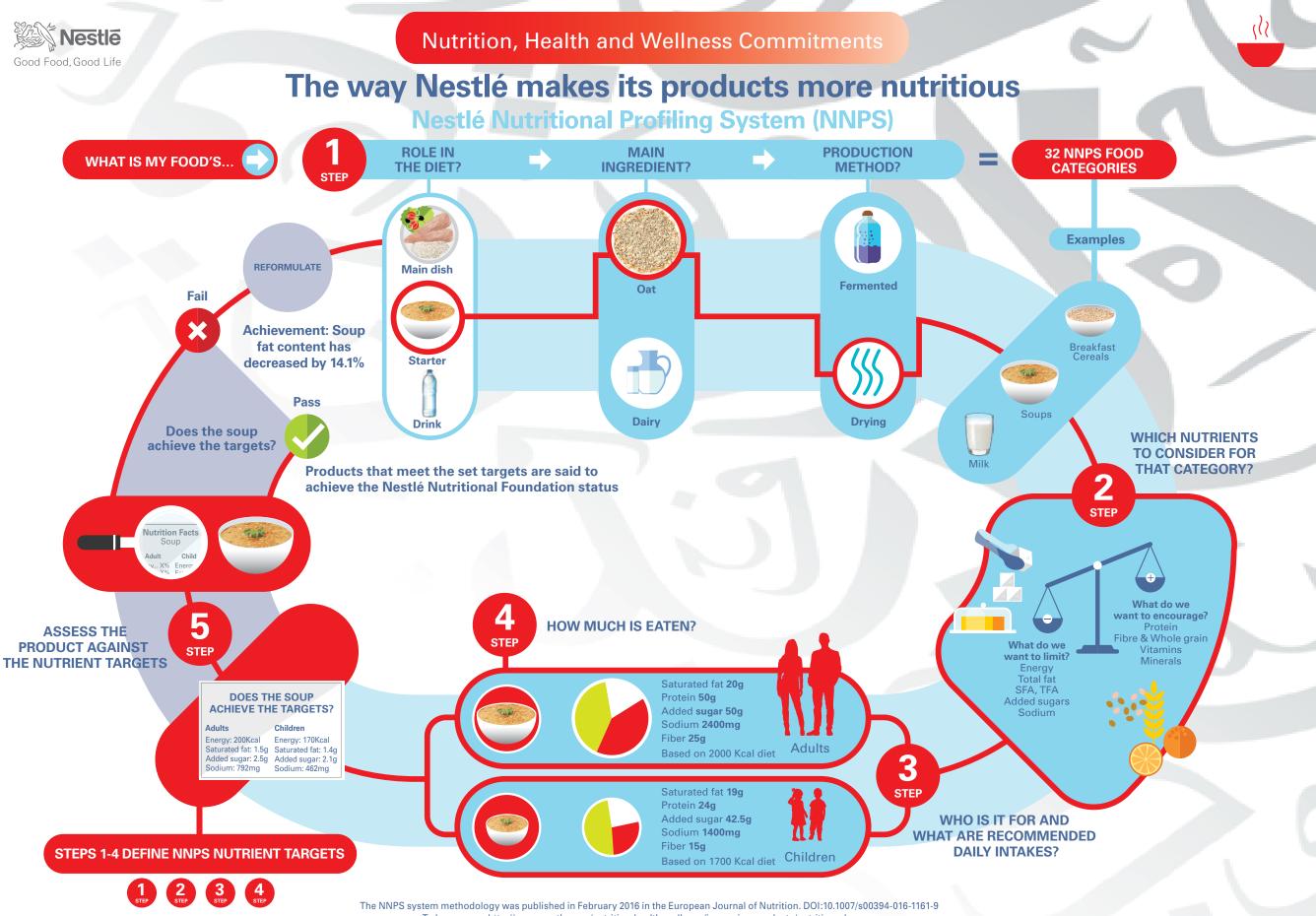




Soup Sodium -7.2% Fat -14.1% **Cappuccino** Sugar -10%

Locally in Nestlé Middle East market, 88% of our products overall achieved NF status

100% of our locally innovated kids products meet the NNPS criteria and achieved the NF status



To learn more: http://www.nestle.com/nutrition-health-wellness/improving-products/nutrition-pleasure